(c) Our concern at the violence and the military action affecting civilians has been made known. Government will continue its efforts to create conditions where in talks aimed at a political settlement can be resumed between the parties concerned.

Engaging of foreign agencies for sales promotion

1035. SHRI SURAJ PRASAD: Will the Minister of TOURISM be pleased to state:

(a) whether ITDC has any marketing tie-ups with foreign agencies, like OHR, Trust House, etc. instead of using the officers of DOT and Air India abroad for its sales promotion;

(b) if so, what is the justification for having tie-ups with foreign agencies in the light of fee paid and the business directly given by these foreign agencies; and

(c) what are the terms of agreement and the quantum of accommodation got booked through each of the foreign agencies during the last one year?

THE MINISTER OF TOURISM (MUFTI MOHD. SAYEED): (a) to (c) The Offices of the Department of Tourism and Air India abroad promote tourism in general to the country. The three marketing tie ups abroad (viz. Odner Hotel Representatives, Trust House Forte and Golden Tulip Worldwide Hotels) provide professional marketing and reservation facilities to ITDC hotels through their sales net work in different parts of the world at a nominal cost against high cost of direct overseas advertising and/or opening own offices for this purpose. The details of these tie ups indicating the fees is given in the Statement-I. (*See* below)

Statement-II showing the business given and the bookings received from these tie ups is given below.

Statement-I

1. *Odner Hotels Representatives (OHR)*

ITDC has appointed M/s OHR, Hong Kong as its General Sales Agent in the Far-East w.e.f. 1-1-85 for initial period of three years. The retainership fee is US 15000 dollars payable quarterly (60000 US dollars annually). Effective 1st May, '86, the fee has been reduced to US 40000 dollars.

An overriding commission of 9 per cent on FIT bookings are allowed to M/s. OHR i.e. 9 per cent would be allowed over and above the 10 per cent commission to travel agents, if the booking is through travel agent.

4 per cent overriding commission is allowed on group traffic i.e. 4 per cent would be allowed to OHR over and above the 10 per cent if bookings received through travel agent.

Otherwise normal 9 per cent commission is allowed to OHR if FIT bookings are not received through travel agent.

The contract includes 25 ITDC properties and the Ashok Travel & Tours for initial period of three years.

2. *Golden Tulip Worldwide Hotels*

This agreement came into being from 1-10-85 for an initial period of two years. The retainership fee is US 27750 dollars and covers all ITDC properties.

Handling Fee

Handling fee of 5 per cent of the average room rent per reservation transaction is agreed.

3. *Trusthouse Forte (THF)*

ITDC has also entered into an associate hotel agreement with M/s Trusthouse Forte Ltd. (UK) for 5 properties viz. Hotel Ashok, Hotel

Samrat, Hotel Kanishka—New Delhi, Hotel Airport Ashok—Calcutta, and Hotel Ashok—Bangalore.

This agreement came into effect from 1-3-86 for an initial period of two years.

The membership fee is 3000 Pound Sterling for each unit i.e. 15000 Pound Sterling for the hotels under contract. Commission of 6 per cent on this gross applicable room tariff on all reservations made at the hotel through Trusthouse Forte. The minimum commission payable to THF shall be 1500 Pound Sterling (viz. 7500 Pound Sterling per annum for the five hotels) per annum per hotel.

Statement—II

(Rupees in lakhs)

Period	Room nights	Bed nights	Estimated revenue	Estimated Food & Beverage revenue	Total revenue (Esti mated)
Odner Hotel Representatives					
April 1986 to March 1987 . .	727	978	4.35	2.18	6.53
Golden Tulip World wide Hotel :					
April 1986 to March 1987 . .	3188	4184	16.38	7.19	23.57
Trusthouse Forte :					
August 1986 to March 1987 . .	618	694	4.48	2.24	6.72

State honour for cremation of freedom fighters

1036. SHRI SURENDRA SINGH HOME AFFAIRS be pleased to state: HOME AFFAIRS be pleased to state:

(a) whether it is a fact that the freedom fighters of Swatantrata Senani Sadan, New Delhi have been cremated without State honour;

(b) if so, what is the reaction of Government in this regard; and

(c) what steps are being taken by Government for befitting cremation of the freedom fighters of Swatantrata Senani Sadan, New Delhi with full State honour?

THE MINISTER OF STATE IN THE MINISTRY OF HOME AFFAIRS (SHRI CHINTAMANI PANIGRAHI): (a) to (c) The question of according State funeral to the freedom fighters was considered in the past but it was not found possible to agree to the same. However, a freedom fighter who dies in the Freedom Fighters' Home, New Delhi is cremated in the presence of senior officers of Delhi Administration which is running the Home, with due honour. Friends and relatives of the deceased freedom fighters also attend the cremations.

Purchase of Type-23 Frigates from Britain by Pakistan

1037. SHRI J. P. GOYAL: Will the Minister of EXTERNAL AFFAIRS be pleased to state:

(a) whether Government are aware of the recent purchase by Pakistan of three Type-23 frigates, the most advanced submarine hunters, from Britain;

(b) if so, what is Government's reaction thereto; and